

APPROVED FUNERAL DIRECTOR CONTINUING EDUCATION COURSES

December 15, 2011- December 14, 2013

Every funeral director shall complete at least 15 hours of continuing education in each biennial renewal period.
Three hours are required in each of the four categories.

This is not a complete list of current approved continuing education courses and there is no guarantee that a course you want to take on this list is currently available. It is your responsibility as the licensee to verify that the continuing education courses you complete for your WI funeral director license are recognized under Wisconsin Administrative Code Ch FD 4 and to contact providers for program availability.

PLEASE NOTE: All courses that are APFSP-approved do not need a separate Department approval - Per FD 4.04 (8)

This is not an inclusive list of APFSP-approved courses. A complete list is located on APFSP's website at <http://www.apfsp.org/CEUPrograms.php>

FD #	SPONSOR	PHONE	COURSE TITLE	CATEGORIES:	1	2	3	4	APFSP Approved
3707	Advance Planning Services	(920) 428-1464	Anti-Fraud Training & the Patriot Act				2		
3708	Advance Planning Services	(920) 428-1464	Concepts for Preneed Sales Success		1.5	2	7		
3709	Advance Planning Services	(920) 428-1464	Ethics & the Senior Markets			4			
3710	Advance Planning Services	(920) 428-1464	Ethics: Principles & Practices			3			
3711	Advance Planning Services	(920) 428-1464	Funeral Preplanning & Insurance Workshop				4		
3712	Advance Planning Services	(920) 428-1464	Long Term Care: Preserving your Assets				1		
3713	Advance Planning Services	(920) 428-1464	Medical Assistance: Policies & Procedures			1.5	1.5		
3714	Advance Planning Services	(920) 428-1464	OSHA & the Funeral Home			2		1	
3715	Advance Planning Services	(920) 428-1464	OSHA Regulations			2		1	
3716	Advance Planning Services	(920) 428-1464	Selling the Family Business				1		
3717	Advance Planning Services	(920) 428-1464	Social Security & Medicare				3		
3718	Advance Planning Services	(920) 428-1464	Surviving an OSHA Inspection			2			
3719	Advance Planning Services	(920) 428-1464	Training Program for Agents Authorized to Sell or Solicit the Sale of Burial Agreements		2	12	6	2	
3720	Advance Planning Services	(920) 428-1464	Trends in Aging			1	1		
3721	Advance Planning Services	(920) 428-1464	Working With Older Clients			2			
3674	Apex Continuing Education Solutions	(800) 769-8996	Creative Marketing Ideas for Funeral Homes				1		
3670	Apex Continuing Education Solutions	(800) 769-8996	Funeral Rituals and Mental Health		3				
3671	Apex Continuing Education Solutions	(800) 769-8996	Funeral Service Ethics			2			
3677	Apex Continuing Education Solutions	(800) 769-8996	Infant Embalming Techniques					3	
3678	Apex Continuing Education Solutions	(800) 769-8996	OSHA Essentials					3	
3673	Apex Continuing Education Solutions	(800) 769-8996	Sexual Harassment in the Workplace			3			
3675	Apex Continuing Education Solutions	(800) 769-8996	Telephone Inquiry Manual for Funeral Homes				2		
3672	Apex Continuing Education Solutions	(800) 769-8996	The FTC Funeral Rule			3			
3676	Apex Continuing Education Solutions	(800) 769-8996	Understanding HIV and AIDS					2	
3669	Apex Continuing Education Solutions	(800) 769-8996	Working With Difficult People in Conflict		2				
3688	Arrowhead Funeral Directors Association	(952) 473-5577	Annual OSHA Training					1	
3666	Batesville Casket Company	(812) 934-7557	A Better Way to Assist Today's Value Driven Consumer		2				X
3666	Batesville Casket Company	(812) 934-7557	Acting on Cremation Challenges Together - ACT by Options		2				X
3666	Batesville Casket Company	(812) 934-7557	Communicating With Families - Making More Effective Arrangements		3				X

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3666	Batesville Casket Company	(812) 934-7557	Creating Value For Families Through Meaningful Funeral Experiences				3		X
3666	Batesville Casket Company	(812) 934-7557	Getting to Know the Cremation Consumer-An Initial Action Plan	2					X
3666	Batesville Casket Company	(812) 934-7557	Googled....The Internet: My Friend and Occasional Enemy				2		X
3666	Batesville Casket Company	(812) 934-7557	Plant Tour & Product Knowledge				2		X
3666	Batesville Casket Company	(812) 934-7557	Remaining Bullish in a Bear Market				3		X
3666	Batesville Casket Company	(812) 934-7557	Research to Results				2		X
3666	Batesville Casket Company	(812) 934-7557	Seven Secrets Consumers Don't Share				2		X
3666	Batesville Casket Company	(812) 934-7557	The Zero Turn Lawnmower & Your Funeral Home Website				2		X
3666	Batesville Casket Company	(812) 934-7557	Understanding & Meeting the Needs & Challenges of Our Changing Families	2			7		X
3666	Batesville Casket Company	(812) 934-7557	Using E-Business to Create a Meaningful Funeral Experience				2		X
3680	BlueBoardIT.com	(608) 432-1120	OSHA Compliance Training for Funeral Directors					3	
3689	Brown-Wilbert, Inc	(800) 672-0709	Art & Memorialization Workshop	1			2		
3690	Brown-Wilbert, Inc	(800) 672-0709	Can I Be Honest With Myself?			1			
3691	Brown-Wilbert, Inc	(800) 672-0709	Ceremonial Alternatives Within Funeral Services	1					
3692	Brown-Wilbert, Inc	(800) 672-0709	Committal-The Final Goodbye	1					
3693	Brown-Wilbert, Inc	(800) 672-0709	Cremation: Options & Alternatives				3		
3694	Brown-Wilbert, Inc	(800) 672-0709	Disinterment Hazards, Precautions and Procedures					1	
3695	Brown-Wilbert, Inc	(800) 672-0709	Full Disclosure Versus Compliance			1			
3696	Brown-Wilbert, Inc	(800) 672-0709	Funeral Home Hygiene and Hazmat Remediation					2	
3697	Brown-Wilbert, Inc	(800) 672-0709	HONOR: A New Age in Funeral Services	1	1				
3698	Brown-Wilbert, Inc	(800) 672-0709	Issues Affecting Veterans				1		
3699	Brown-Wilbert, Inc	(800) 672-0709	Media Influence on the Funeral Consumer Culture			1			
3700	Brown-Wilbert, Inc	(800) 672-0709	Profiles of the Internet Persuasion Seminar	1	1			2	
3701	Brown-Wilbert, Inc	(800) 672-0709	Surviving and Serving				1		
3702	Brown-Wilbert, Inc	(800) 672-0709	The Informed Consumer/The Dynamics of Dialog	1				1	
3703	Brown-Wilbert, Inc	(800) 672-0709	The Outer Burial Container: From Construction to Interment				1		
3704	Brown-Wilbert, Inc	(800) 672-0709	Value & Viability: Adaption in a Changing Funeral Market				2		
3705	Brown-Wilbert, Inc	(800) 672-0709	When a Child Dies	1					
3706	Brown-Wilbert, Inc	(800) 672-0709	Words Have Meaning, Context & Compliance			1			
3731	Center for Creative Learning	(800) 236-4692	Creating Value Through Communication	4			4		
3732	Center for Creative Learning	(800) 236-4692	Customer Service Excellence				3		
3733	Center for Creative Learning	(800) 236-4692	Emotional Intelligence	3.5			3.5		
3734	Center for Creative Learning	(800) 236-4692	Empowerment: Paradigm or Paradox?				6		
3735	Center for Creative Learning	(800) 236-4692	Ethics, Values and Leadership in Funeral Service			3			
3736	Center for Creative Learning	(800) 236-4692	Ethics: What You Do When No One Is Looking			3			
3737	Center for Creative Learning	(800) 236-4692	Grief Relief: Healing our Losses	15					
3738	Center for Creative Learning	(800) 236-4692	Is Dealing With Death Killing You?	4			4		
3739	Center for Creative Learning	(800) 236-4692	Life Organization Game				8		
3740	Center for Creative Learning	(800) 236-4692	Positive Power Plays: Dealing With Difficult People	1.5	2				
3741	Center for Creative Learning	(800) 236-4692	Secrets to Successfully Motivating Others				3.5		
3742	Center for Creative Learning	(800) 236-4692	Step Into the Light	23					
3743	Center for Creative Learning	(800) 236-4692	Taking It Lightly	30					

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3744	Center for Creative Learning	(800) 236-4692	Time Management for Administrative Support Staff			3.5			
3745	Center for Creative Learning	(800) 236-4692	Understanding Personality Styles	2.5			1		
3746	Center for Creative Learning	(800) 236-4692	Unleashing Creative Problem Solving				3.5		
3747	Center for Creative Learning	(800) 236-4692	When Your Word Becomes Law			3			
3748	Center for Creative Learning	(800) 236-4692	When Your Word Becomes Law			6			
3730	Center for Creative Learning	(800) 236-4692	Balance or Burnout? Your Choice!	1	1.5		1		
3822	Church & Chapel Funeral Home	(414) 651-2737	Different Styles of Grieving	1.5					
3779	Cremation Operators Certification Program	(312) 245-1077	Crematory Operators Certification Program					6	X
3817	Cress Funeral & Cremation Services	(608) 238-8406	Bloodborne Pathogens					1	
3819	Cress Funeral & Cremation Services	(608) 238-8406	Embalming: Returning to the Basics			1		1	
3816	Cress Funeral & Cremation Services	(608) 238-8406	FTC Update			2			
3815	Cress Funeral & Cremation Services	(608) 238-8406	Funeral Arranger Update	1	1		1		
3833	Cress Funeral & Cremation Services	(608) 238-8406	Funeral Service Terminology: Are We Saying The Right Things To Our Families	2					
3834	Cress Funeral & Cremation Services	(608) 238-8406	Holiday Remembrance Program	2					
3818	Cress Funeral & Cremation Services	(608) 238-8406	Service Charge Evaluation & Package Pricing				2		
3784	Education Workers Group (FuneralContinuingEducation.com)	(718) 608-6000	Complying with the FTC Funeral Rule				2		X
3790	Education Workers Group (FuneralContinuingEducation.com)	(718) 608-6000	Funeral Products and the Environment					2	X
3789	Education Workers Group (FuneralContinuingEducation.com)	(718) 608-6000	Helping Parents Cope with Unexpected Death	1					X
3785	Education Workers Group (FuneralContinuingEducation.com)	(718) 608-6000	Helping Parents Help Children Cope with Death	1					X
3786	Education Workers Group (FuneralContinuingEducation.com)	(718) 608-6000	Limiting Exposure to HIV/AIDS					2	X
3788	Education Workers Group (FuneralContinuingEducation.com)	(718) 608-6000	OSHA Compliance for Funeral Homes			1		1	X
3791	Education Workers Group (FuneralContinuingEducation.com)	(718) 608-6000	Understanding Hospice and Palliative Care	1					X
3793	Education Workers Group (FuneralContinuingEducation.com)	(718) 608-6000	Understanding Modern Funeral Customs			1			X
3792	Education Workers Group (FuneralContinuingEducation.com)	(718) 608-6000	Upselling Without Upsetting the Client				1		X
3787	Education Workers Group (FuneralContinuingEducation.com)	(718) 608-6000	When Children Die: Guidance for the Final Arrangements	1					X
3761	Epsilon Nu Delta Mortuary Fraternity Inc	(562) 607-5281	Advancements in Postmortem Cosmetics and Restorative Art					1	X
3758	Epsilon Nu Delta Mortuary Fraternity Inc	(562) 607-5281	By Any Means Necessary - Reconstruct Part I					1	X
3763	Epsilon Nu Delta Mortuary Fraternity Inc	(562) 607-5281	By Any Means Necessary - Reconstruct Part II					1	X
3750	Epsilon Nu Delta Mortuary Fraternity Inc	(562) 607-5281	Career Advancement in Funeral Service				1		X
3767	Epsilon Nu Delta Mortuary Fraternity Inc	(562) 607-5281	Crushing Head Injuries and Gun Shot Wounds to the Head Part I					1	X
3768	Epsilon Nu Delta Mortuary Fraternity Inc	(562) 607-5281	Crushing Head Injuries and Gun Shot Wounds to the Head Part II					1	X
3766	Epsilon Nu Delta Mortuary Fraternity Inc	(562) 607-5281	Marketing Your Restorative Skills: Hair Replacement				1		X

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3762	Epsilon Nu Delta Mortuary Fraternity Inc	(562) 607-5281	Mass Fatality Disaster Preparedness: Managing the Small & Large Fatalities Part I				1		X
3764	Epsilon Nu Delta Mortuary Fraternity Inc	(562) 607-5281	Mass Fatality Disaster Preparedness: Managing the Small & Large Fatalities Part II				1		X
3769	Epsilon Nu Delta Mortuary Fraternity Inc	(562) 607-5281	Mastering Your Restorative Skills: Hair Replacement					1	X
3759	Epsilon Nu Delta Mortuary Fraternity Inc	(562) 607-5281	Organ & Tissue Service Update					1	X
3752	Epsilon Nu Delta Mortuary Fraternity Inc	(562) 607-5281	Re-Evaluating Our Profession and the Future of Embalming				1		X
3751	Epsilon Nu Delta Mortuary Fraternity Inc	(562) 607-5281	The Above Average Embalmer					1	X
3760	Epsilon Nu Delta Mortuary Fraternity Inc	(562) 607-5281	Transforming Funeral Service Through Integrity and Empathy				1		X
3765	Epsilon Nu Delta Mortuary Fraternity Inc	(562) 607-5281	Uniform Anatomical Gift Act					1	X
3631	FuneralICE	(972) 616-1111	Basic Embalming Practices					5	
3632	FuneralICE	(972) 616-1111	Basic Funeral Customs for 21st Century Funeral Directors				1		
3633	FuneralICE	(972) 616-1111	Bloodborne Pathogens					3	
3634	FuneralICE	(972) 616-1111	Decision Making in the Funeral Industry				2		
3635	FuneralICE	(972) 616-1111	Ethics of Making Funeral Arrangements				3		
3636	FuneralICE	(972) 616-1111	Funeral Customs with Military Honors			1			
3637	FuneralICE	(972) 616-1111	Funeral Rule			2			
3638	FuneralICE	(972) 616-1111	Green Funerals: What Every Funeral Director Should Know				5		
3796	FuneralICE	(972)-616-1119	Handling the Obese Case: What Every Funeral Director Should Know	2				3	
3639	FuneralICE	(972) 616-1111	History of Preserving Human Remains					1	
3640	FuneralICE	(972) 616-1111	HIV/AIDS					2	
3805	FuneralICE	972-616-1110	Insuring Funeral Homes			3			
3641	FuneralICE	(972) 616-1111	Intercultural Burials	2	3				X
3642	FuneralICE	(972) 616-1111	Managing Grief: A Guide for the Funeral Professional	3	2				X
3643	FuneralICE	(972) 616-1111	OSHA Practice Standards for Funeral Professionals					4	
3644	FuneralICE	(972) 616-1111	OSHA Workplace Rights			3			
3645	FuneralICE	(972) 616-1111	Personalization in the Funeral Industry				1		
3646	FuneralICE	(972) 616-1111	Pre-Need Planning	2			2		
3647	FuneralICE	(972) 616-1111	Public Speaking for Funeral Directors	3	1		1		X
3648	FuneralICE	(972) 616-1111	Stillborn Support	1					
3649	FuneralICE	(972) 616-1111	Targeting Your Primary Markets in the Funeral Industry				2		
3650	FuneralICE	(972) 616-1111	The Funeral Director as an Event Planner				5		
3651	FuneralICE	(972) 616-1111	Understanding the At-Need Consumer's Buying Motivations				1		
3814	FuneralICE	(972) 616-1119	Understanding Social Security: Case Studies for the Funeral Director	3					
3825	FuneralICE	(972) 616-1119	Working Ethically With Seniors	1			2		
3828	FuneralICE	(972) 616-1120	Communicating Effectively With Seniors	1	1				
3652	FuneralICE	(972) 616-1111	Working With Difficult People in the Funeral Industry	1.5	1.5				
3614	FuneralDirectorCEUs.com	(250) 744-3595	Are You A Born Again Undertaker?				2	1	X
3726	FuneralDirectorCEUs.com	(250) 744-3595	Facebook Best Practices for Funeral Directors				2	1	X
3614	FuneralDirectorCEUs.com	(250) 744-3595	Home Funeral Vigils & Green Burials: A Natural Fit for Funeral Services				6		X
3614	FuneralDirectorCEUs.com	(250) 744-3595	New North American Way of Death				2	1	X
3727	FuneralDirectorCEUs.com	(250) 744-3595	Public Speaking 101				2	1	X

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3729	FuneralDirectorCEUs.com	(250) 744-3595	Social Media & Funeral Service: Making Sense of Facebook, Twitter and You Tube				2	1	
3725	FuneralDirectorCEUs.com	(250) 744-3595	Telephone Etiquette & Best Practices for Funeral Homes				2	1	X
3728	FuneralDirectorCEUs.com	(250) 744-3595	Understanding Google: The External & Internal Effects on Your Funeral Home				2	1	
3614	FuneralDirectorCEUs.com	(250) 744-3595	What's Your Strategy?				2	1	X
3614	FuneralDirectorCEUs.com	(250) 744-3595	Winning Price Shoppers				2	1	X
3803	Homesteaders Life Company	(800) 477-3633	Insurance - Doing What's Right		6				
3804	Homesteaders Life Company	(800) 477-3633	Insurance Issues and Illustrations				6		
3667	Homesteaders Life Company	(800) 477-3633	Insurance Operations and Administration				6		
3668	Homesteaders Life Company	(800) 477-3633	Making Ethical Insurance Decisions		6				
3823	Hooper Law Office	(920) 993-0990	Advanced Trust Settlement & Probate				3		
3824	Hooper Law Office	(920) 993-0990	Introduction to Trust Settlement & Probate				1		
3802	Hospice Foundation of America	(202) 457-5811	Improving Care for Veterans Facing Illness and Death	1.5	1.5				
3630	Hospice Foundation of America	(202) 457-5811	Living With Grief: End of Life Ethics	1.5	1.5				
3539	Hospice Foundation of America	(202) 457-5811	Spirituality and End of Life Care	3					
3754	Insight Institute	(405) 810-9501	Funeral Celebrant Training 2012	1.5	1	12.75			X
3810	Lakes Partnership	(847) 265-7210	Walk Through with Participation - Day to Day Activities of a Crematory Operator		1	1	1	1	
3776	Lake Shore Burial Vault Co., Inc	(800) 877-8844	Burial Vault 101				2		
3778	Law-Jones Funeral Home, Inc	(800) 525-2264	Tomorrow's Technology For the Funeral Profession May 10, 2012 Law-Jones Funeral Homes 309 Chicago Ave Savanna, IL 61074					6	
3782	Life Story Network LLC	(269) 317-3718	Effective Note Taking				1		
3781	Life Story Network LLC	(269) 317-3718	Training for Funeral Arrangement Conference				3		
3832	Mark Arnold	(612) 590-8206	Annual OSHA Training					1.5	
3798	Milwaukee County Medical Examiner's Office	(414) 223-1207	24th Annual John R. Teggatz Forensic Science Seminar	1	6.5	7	1		
3756	MKJ Marketing	(888) 655-1566	Communicating Effectively With Your Community - Part II (March 7-8, 2012)	6		6			
3799	MKJ Marketing	(888) 655-1566	Communicating Effectively With Your Community - Part II			7			
3795	MKJ Marketing	(888) 655-1566	Communicating the Value of Service (July 23-24, 2012)	3	3	6			X
3807	MKJ Marketing	(888) 655-1566	Funeral Home Management: Improving Your Operations			6			
3801	MKJ Marketing	(888) 655-1566	Improving Communication with Families	2	1	4			
3757	MKJ Marketing	(888) 655-1566	Improving Communication With the Cremation Consumer (March 18, 2012)	3		4			
3755	MKJ Marketing	(888) 655-1566	Improving Your Business During Challenging Times (March 5-6, 2012)	6		6			
3811	MKJ Marketing	(888) 655-1566	Innovating the Cremation Sale			7			
3826	MKJ Marketing	(888) 655-1566	MKJ's 2013 Baltic Sea Cruise Seminar	6	3	3	6		
3794	MKJ Marketing	(888) 655-1566	Making Your Business Pay (July 25-26, 2012)		6	6			X
3800	MKJ Marketing	(888) 655-1566	Professional Funeral Arranging		2	2	3		
3806	MKJ Marketing	(888) 655-1566	The Power of Price Shoppers		3	3			
3797	MKJ Marketing	(888) 655-1567	The Value of a Funeral			7			
3753	MKJ Marketing	(888) 655-1566	The Value of a Funeral - Part II (February 13-16, 2012)		6	6			

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3749	Moraine Park Technical College	(920) 887-4426	Recertification for Funeral Directors (Jack Adams)				3	4.5	
3780	Moraine Park Technical College	(920) 887-4426	Recertification for Funeral Directors (Patricia Clason)		3	3	1.5		
3777	Newcomer Funeral Insurance Group	(785) 233-6655	From Values to Action: Management and Leadership Development (April 26, 2012)				4		
3724	Pekin Life Insurance Company (mvoss@pekininsurance.com)	(608) 985-8144	Medicaid Eligibility and the PreNeed Insurance Policy			1			
3665	SCI Management	(713) 803-3602	Bloodborne Pathogens					1.5	X
3665	SCI Management	(713) 803-3602	Complaint Resolution			1			X
3665	SCI Management	(713) 803-3602	Cremation Theory					2	X
3665	SCI Management	(713) 803-3602	Defensive Driving			1.5			X
3665	SCI Management	(713) 803-3602	Effective Employee Counseling			1			X
3665	SCI Management	(713) 803-3602	Effective Supervision			1			X
3665	SCI Management	(713) 803-3602	Effective Telephone Communications: Module 1-3		1				X
3665	SCI Management	(713) 803-3602	Fire Safety			1			X
3665	SCI Management	(713) 803-3602	Forklift Safety			1			X
3665	SCI Management	(713) 803-3602	Formaldehyde Monitoring Training					1	X
3665	SCI Management	(713) 803-3602	FTC Funeral Rule Course			2			X
3665	SCI Management	(713) 803-3602	Hazard Communication: Identifying Dangers					1.5	X
3665	SCI Management	(713) 803-3602	Hearing Protection			1.5			X
3665	SCI Management	(713) 803-3602	Hiring, Training & Retaining High Performance Associates			1			X
3665	SCI Management	(713) 803-3602	Hospice Explained		1				X
3665	SCI Management	(713) 803-3602	Jewish Funeral Traditions		1				X
3665	SCI Management	(713) 803-3602	Lockout/Tagout			1.25			X
3665	SCI Management	(713) 803-3602	Managing Change			1			X
3665	SCI Management	(713) 803-3602	Managing for Excellence			4	4		X
3665	SCI Management	(713) 803-3602	Office Safety			1.5			X
3665	SCI Management	(713) 803-3602	Performance Management			1			X
3665	SCI Management	(713) 803-3602	Respiratory Protection					1.25	X
3665	SCI Management	(713) 803-3602	Securing Payments on At-Need Funeral Accounts				1		X
3665	SCI Management	(713) 803-3602	Supervision in Action		4.5	10.5	6		X
3665	SCI Management	(713) 803-3602	The Cremation Consumer				1.5		X
3665	SCI Management	(713) 803-3602	Trenching & Shoring					1	X
3665	SCI Management	(713) 803-3602	Workplace Discrimination			1			X
3665	SCI Management	(713) 803-3602	Workplace Diversity			1.5			X
3665	SCI Management	(713) 803-3602	Workplace Harassment			2			X
3665	SCI Management	(713) 803-3602	Back Safety			1.5			X
3682	Stericycle, Inc	(716) 435-8179	Crematory Confined Space Awareness Training			1			
3686	Stericycle, Inc	(716) 435-8179	Crematory Lock-Out/Tag-Out Awareness Training			1			
3683	Stericycle, Inc	(716) 435-8179	Formaldehyde Awareness Training					1	
3684	Stericycle, Inc	(716) 435-8179	Hazard Communication Awareness Training			1			
3681	Stericycle, Inc	(716) 435-8179	OSHA/Bloodborne Pathogens					3	
3685	Stericycle, Inc	(716) 435-8179	Respiratory Protection Awareness Training			1			
3687	Stericycle, Inc	(716) 435-8179	Tuberculosis Awareness Training					1	
3653	Thanos Institute	(800) 742-8257	A Student Dies, A School Mourns...Are You Prepared?		10				
3659	Thanos Institute	(800) 742-8257	Bereavement and the Funeral Director		10				
3654	Thanos Institute	(800) 742-8257	Embalming					10	

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3655	Thanos Institute	(800) 742-8257	Ethics in Funeral Service			10			
3656	Thanos Institute	(800) 742-8257	Forensic Pathology for Funeral Directors					10	
3658	Thanos Institute	(800) 742-8257	Funeral Customs Past & Present				10		
3660	Thanos Institute	(800) 742-8257	Grief Counseling for the Funeral Director	10					
3657	Thanos Institute	(800) 742-8257	Management Skills for Funeral Directors				10		
3664	Thanos Institute	(800) 742-8257	Organ, Tissue Donation and the Funeral Director	10					
3661	Thanos Institute	(800) 742-8257	OSHA Compliance & FTC Rules					10	
3662	Thanos Institute	(800) 742-8257	Restorative Art & Cosmetology					10	
3663	Thanos Institute	(800) 742-8257	Unexpected, Traumatic Death and the Funeral Director	10					
3771	The Dodge Institute for Advanced Mortuary Studies	(617) 661-0500	The 2012 Dodge Seminar March 19-23, 2012 at Sheraton Sand Key Resort, Clearwater Beach, FL	2	4	3	9		X
3812	UW-Green Bay	(920) 465-2222	But I Didn't Say Goodbye: Helping Those Impacted by Suicide, Homicide or Sudden Death	6					
3770	UW-Green Bay	(920) 465-2222	Ethics & Boundaries: The Ethical Use of Cyber Space in the Helping Professions: Navigating Client Contact and the World Wide Web		4.5				
3813	UW-Green Bay	(920) 465-2222	Person-Centered Customer Service: Excellence in Serving Individuals with Behavioral Health Challenges	3					
3829	UW-Green Bay	(920) 465-2222	Understanding the Value and Function of Grief Symptoms: The Companioning Helping Role	6					
3830	UW-Green Bay	(920) 465-2222	Ethics and Boundaries: Identifying and Responding to Regional Concerns		45				
3775	UW-Green Bay	(920) 465-2222	The Unplanned Journey: Helping Families & Individuals After a Death	3					
3831	Wichmann-Fargo Funeral Homes	(920) 831-9905	Helping Yourself Heal: When Someone Dies: Loving from the Outside In, Mourning from the Inside Out	2					
3774	Wings-A Grief Education Ministry	(715) 845-4159	How to Heal Grief in a "Jerry Springer" Family	2	1				
3808	Wings-A Grief Education Ministry	(715) 845-4159	How Death Changes A Family Through Grief, Loss & New Beginnings	1.5	0.5				
3809	Wings-A Grief Education Ministry	(715) 845-4159	Iceberg Theory: Conseling WAY BELOW the Surface	2	1				
3773	Wings-A Grief Education Ministry	(715) 845-4159	Juggling Your Losses in a "Get Over It and Move On" World	1.5	0.5				
3823	Wisconsin Funeral Directors Association	608-227-2604	Advanced Trust Settlement & Probate				3		
3824	Wisconsin Funeral Directors Association	608-227-2604	Introduction to Trust Settlement & Probate				1		